



**WORLD TRADE CENTER™**  
**NAVI MUMBAI**



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# Trade Investment Promotion Service

**TIPS News Bulletin**

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**“Bringing the World Together”**

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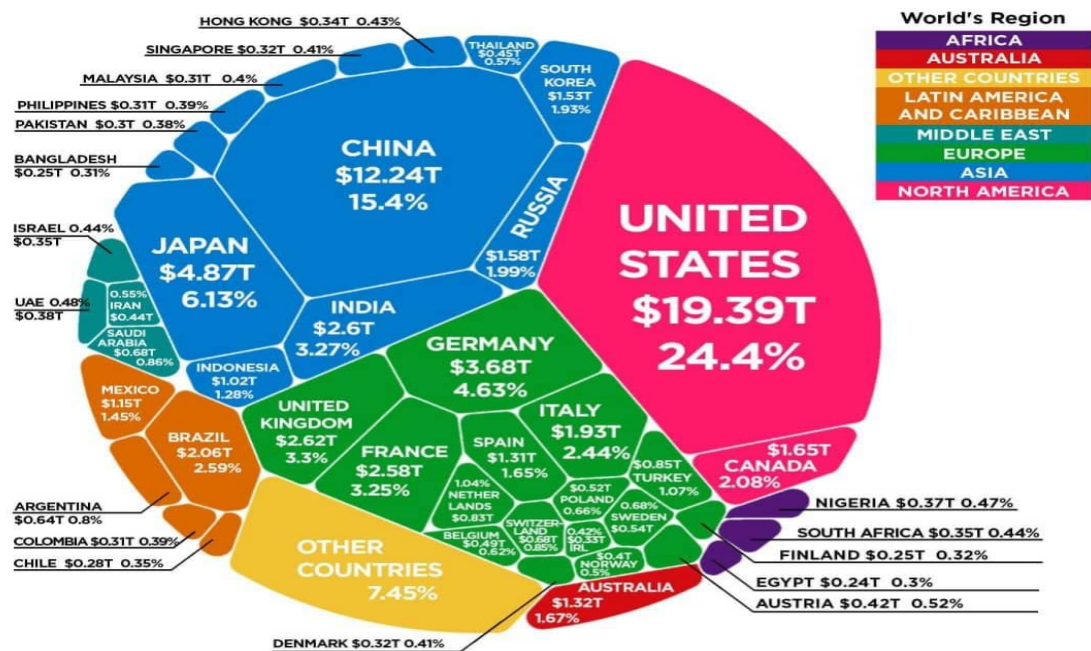
## WTC Navi Mumbai brings the World of Information on Trade & Investment....

### Important Global Trade and Indian Economy Developments

Important developments in international business environments from the viewpoint of India are identified and highlighted below. These will certainly have short as well as long term significance and impact for India's economy and business especially at the global level:

- India aims at \$5 Trillion Economy:** - India's Prime Minister has outlined his Vision of "Making India a \$5 Trillion by 2025" after he took over the rein of the country in the second term. No doubt the vision not only offers a great opportunity but it also faces significant challenges. Growth opportunities are certainly there in the areas of Industry (Make in India), Agriculture (Productivity & Efficiency) as well as Services (Globalisation). However, challenges are also dominating especially in creating such opportunities and attracting investments, globalisation in terms of trade and innovation as well as improving competitiveness of services sector. Though some Economists have reservations about this, Leading Industrialists are even going further and projecting a \$10 Trillion by 2030.

In this Issue of TIPS Bulletin, we have presented a Special Article on this theme for the benefit of readers. In cooperation with the D Y Patil University School of Management and IMC Chamber of Commerce & Industry it is proposed to organise an International Business Conference on this theme in the immediate future.



- Global Innovation Index:** - India has climbed up in Global Index of Innovation (GII) from 57<sup>th</sup> to 52<sup>nd</sup> in a 129 nation Global Innovation Index during 2019 as per the report prepared by the Department of Promotion of Industry & Internal Trade in cooperation with the World Intellectual Property Organisation. An important component of GI happens to be the number of patents registered in a country and focus on Research & Development (R&D) has to be concentrated. India's expenditure on R&D is still not significant. Further, the relevance of R&D to Industry and Business is still not much. So though we want to target our GI rank among top 25 countries in the next 3-4 years, the task is truly daunting.

- **India's Exports:** - India's Exports have shrunk by 10% to \$25 Billion in the month of June. This has happened for the first time over a period of 9 months. Apparently, the US led Trade War and weak Global Demand is the major reasons for this decline. In addition, the country like USA is also taking India to the WTO Forum on the issue of high tariffs.

India is also trying to work out the export subsidies which are compliant with the WTO agreements. There are some subsidies which India needs to withdraw and replace them by others as per the guidelines of the WTO agreement.

- **Cryptocurrency:** - Bitcoin and few other cryptocurrencies are slowly and steadily entering into the Global Financial System. In fact, they are going beyond such system and are trying to carve out their own sphere. No doubt it is an interesting challenge to the Global Financial System. Although it is very small at this moment (around \$20 Billion or so), there is a likelihood of it becoming a major player in the game very soon. Artificial Intelligence and Block chain Technology are expected to revolutionize this business and innovations will play a critical role in transforming this business. Existing players in the Global Financial System have to be aware and wary of this phenomenon.

## A) WTC Navi Mumbai Events

WTC Navi Mumbai has planned following Trade Promotion Events in the immediate future for the benefit of WTC Members as well as its Associates

All are invited for the said programmes

### 1. Certificate Program on “Digital Marketing & Trends” in association with MACCIA

**Background / Objectives:** - Digital & Social Media are playing a very significant role in Business Development today. Whether it is manufacturing industry or services enterprise, the platforms like Facebook, WhatsApp, LinkedIn and YouTube have been increasingly relevant to the success of Business. Website Development, Mobile Apps and Search Engine Optimisation (SEO) are of critical importance in this context.

#### Guest Faculty

**Mr. Akshay Chaskar**

**Founder, HillsnDales**

**Date:** - 22<sup>nd</sup> – 23<sup>rd</sup> August, 2019

**Time:** - 10:00 am - 05:00 pm

**Venue:** - WTC Navi Mumbai @ Raheja TESLA Industrial Plot GEN- 2/1/C, MIDC TTC

Juinagar, Navi Mumbai – 400705. (Near Prabhat Dairy & Mercedes Service Center)

**Participation Fee:** - Rs. 1500/- Per Participant (20% Discount to WTC & MACCIA Members, Women Entrepreneurs and students)

**Payment to be made in cash only on 22<sup>nd</sup> August 2019.**

**Please Confirm by clicking the below link:-**

[https://docs.google.com/forms/d/e/1FAIpQLScxfg-XRzhB1\\_R7S3PaQcp7wjJpH2N-0Dx0NkTD4M6G5Krr-Q/viewform?vc=0&c=0&w=1&usp=mail\\_form\\_link](https://docs.google.com/forms/d/e/1FAIpQLScxfg-XRzhB1_R7S3PaQcp7wjJpH2N-0Dx0NkTD4M6G5Krr-Q/viewform?vc=0&c=0&w=1&usp=mail_form_link)

**For Further Details, Contact:** -

Mr. Jayant Ghate: [jayant.ghate@wtcnaimumbai.org](mailto:jayant.ghate@wtcnaimumbai.org) +91 9820 342535

### 2. WTC Navi Mumbai & D Y Patil University School of Management International Business Conference

**Theme:** - Issues & Challenges in Achieving a \$5 Trillion Economy

**Venue:** - D Y Patil University School of Management, CBD Belapur, Navi Mumbai.

**Date & Timing:** - TBA.



### 3. “Export Advisory Services of WTC Navi Mumbai”

WTC Navi Mumbai has also started an Export Advisory Services for the benefit of its Members and Associates as well as business visitors and start-ups. These include among others Export Products & Markets Identification, Trade Leads/Buyers, Policies & Procedures etc.

**Venue: - WTC Navi Mumbai Office (Tuesdays & Thursdays with Prior Appointment Only)**

**For Further Details Contact: - Mr. Jayant Ghate: [jayant.ghate@wctnavimumbai.org](mailto:jayant.ghate@wctnavimumbai.org) / +91 9820 342535**

**Mr. Jayesh Khade: [jayesh.khade@rediffmail.com](mailto:jayesh.khade@rediffmail.com) / +91 7666 002002**

## B) WTCs around the World : Business Events & Leads

### WTCA NY

#### 2019 WTCA ACCESS CHINA/CIFIT PROGRAM

This year, the WTCA CIFIT Program features a World Business Leaders Roundtable co-hosted with WTC Xiamen, B2B meetings co-organized with CCPIT Fujian, and facilitation for participants to attend the other CIFIT forums, seminars and matchmaking meetings.

The 2019 Access China program will be supported by World Trade Center Xiamen which is owned by China Council for Promotion of International Trade (CCPIT) Xiamen Sub-council, the major facilitation interface for international trade and investment in China which has tremendous capacity and expertise in WTC trade services.

#### **Key Benefits for WTCs**

- Promote your region to the Chinese and international business community
- Create added-value for your business members by high-quality trade mission program
- Achieve cost-saving and generate additional revenue stream at ease with support from WTCA and Chinese WTCs
- Create and strengthen your connections and interaction with Chinese WTCs with coordination from WTCA
- Facilitate reciprocity and strengthen the global WTCA network

#### **Key Benefits For Business Members of WTCs:**

- Promote your projects, products and services at the top international investment and trade exposition in China
- Create leads and contacts through matchmaking sessions, meetings, networking events, and industrial tours
- Learn the latest Chinese market and investment intelligence through seminars, forums, briefings in CIFIT

#### **Fees**

Participation in 2019 WTCA CIFIT program is complementary to WTCs and their staff members (excluding travel expenses). Trade mission participants will be charged a fee of \$300 per person to cover part of the incurred costs during CIFIT. The \$300 fee includes.

- Access to all WTCA functions at CIFIT
- Access to the CIFIT exhibition and seminars/forums organized by CIFIT (limited availability for some events)
- Matchmaking activities with Chinese companies
- Ground transportation during CIFIT including airport pick-up

Registration Deadline **Friday, August 16, 2019**. For a more detailed program, please contact:

Adele Zhang  
Program Manager  
WTCA Beijing Representative Office  
Tel: +86-10-8500 3226  
Email: azhang@wtca.org

## WTC Nantes, France

### IASP WORLD CONFERENCE NANTES FRANCE SEPT 24 TO 27

**Atlantpole will be hosting the  
36th IASP World Conference in Nantes, France,  
from Sept 24 to 27, 2019**

Under the High Patronage of Mr. Emmanuel Macron,  
President of the French Republic

Each year, IASP- the International Association of Science Parks and Areas of Innovation – organizes a major global conference that can bring together up to 1200 participants, representing the “territorial hubs of innovation” – technopoles, science and technology parks, clusters, incubators and innovation ecosystems. They come from five continents and 77 countries to share best practices and build on new development models.

For many years Atlantpole has been a reference in the IASP network, both through its organization and its model of “open technopole” and it is a true territorial hub that structures a multidisciplinary innovation ecosystem over a vast territory. A reference point also because of its results, particularly in terms of permanent renewal of projects and strong growth of supported companies. As such, Atlantpole which regularly receives visits from foreign delegations members of IASP drawing inspiration from the Nantes model, was acclaimed by its international counterparts who unanimously chose Nantes and Atlantpole to host the 36th World Conference.

The theme of this world congress will be « The 4th Industrial Revolution: areas of innovation and science parks as key boosters for a successful transition » We define the 4th industrial revolution as the convergence of digital technologies (Big Data, IoT, etc.), biotechnologies, and the physics of the infinitely small, in the service of a transition in all areas of our society, eg;- Energy, Mobility, Industry of the Future, Health of the Future, Connected Agriculture, etc. The great promises of this fourth industrial revolution are to inspire consumers with unique and personalized products.

In addition to the technological aspects, this fourth industrial revolution affects different aspects of our modern societies. There are new challenges – economic, social, political, environmental, that will emerge through this new way of production.

At the crossroads of digital development and all its application markets, connecting researchers, startups and large companies, IASP’s “innovation hubs” are ideally placed to support this 4th industrial revolution, which will impact all areas, and to ensure that its upheavals are sustainable for the economy and society.

The Conference will be structured around 3 main themes addressed in plenary sessions:

- Plenary 1: “The technologies driving the 4th Industrial Revolution”
- Plenary 2: “The 4th Industrial Revolution : impact on people and society”
- Plenary 3 : “STPs & AOIs in the 4th Industrial Revolution : role, relevance & results”

This year’s Keynote Speaker will be Alain Tropis, Head of Digital Design Manufacturing & Services at Airbus. Alain Tropis worked for 15 years in Airbus starting as Head of Composite Department and becoming VP Head of A350 XWB Airframe in 2007 and then SVP Aerostructure Engineering in 2009. After five years at STELIA Aerospace as SVP Head of Business Line Development and SVP Programs & Engineering, he is now back in Airbus as SVP Digital Design Manufacturing & Services. He received the Award Title Charles Sharpe Beecher Prize in 1993 by publishing the paper entitled "Certification of the Composite Outer Wing of the ATR72" which was presented at the Seminar Airworthiness Requirements - Developments in the Recent Years, he received the “Médaille de l’Aéronautique” in 2014.

WTC Navi Mumbai @ Raheja TESLA Industrial, Unit No. 24/25, Plot GEN- 2/1/C, MIDC TTC Juinagar, Navi Mumbai - 400705. Tel: 86555 94141 Email:info@wtcnavigumumbai.org



For more information on the Conference, please check the dedicated website [www.iasp2019nantes.com](http://www.iasp2019nantes.com).

## **WTC Taipei, Taiwan**

### **MEDICAL TAIWAN 2019: ECOSYSTEM OF MEDICAL INDUSTRY**

Organized by the Taipei World Trade Center ([TWTC](#)), Medical Taiwan (International Medical, Health and Care Expo), and MCMEX (Medical Components & Manufacturing Expo), the B2B business platforms for the medical device and healthcare supply chains in Taiwan will go from June 27 to 30 in 2019. The shows not only facilitate exchanges between exhibitors and buyers both from home and abroad, but also create business opportunities for the industry.

Medical Taiwan features three major themes: “health.” “Medical and “care” where you can see the latest development trends of various medical devices. In concurrent with MCMEX, Taiwan's strength on medical manufacturing will be showcased simultaneously. These two shows are the best platform to link with industrial companies from manufacture to customer services.

The growth of the aging population has translated into greater demand for medical treatment and care services. Industry insiders are therefore pursuing more efficient medical care solutions, in order to reduce medical costs. The three topics at MEDICAL TAIWAN will synchronize the trends of health management, precision medicine and long-term care, and reveal the advantages of Taiwanese medical supply chains.

For more information about Medical Taiwan, please visit <https://bit.ly/31F9mWV>.

## **WTC San Marino**

### **STRENGTH POINTS OF SAN MARINO REPUBLIC**

The Republic of San Marino is one of the best places to start a business, because it has the most competitive level of taxation for companies. Ordinary Corporate Income Tax is equal to 17% of taxable income so setting up a company in the Republic is the winning choice in order to sell to the European market.

For the establishment of companies with share capital, the minimum capital required by law is 25.500 € for limited liability companies. The cost of company setup amounts to 5.700 € and the activity start time is just around 20 days. It is possible to use both European banks and banks based in San Marino.

San Marino is the perfect place to set up a Holding, so is important to know that Research and Development activities have no taxes for the first 5 years. San Marino boasts a court specialized in trusts and fiduciary relations, composed of lawyers of international repute, and that court is one of the most economically advantageous for trust.

Besides San Marino World Trade Center has a worldwide Authority based in, The Authority for Approval releases type-approval certificates for vehicles, components, technical entities and system of vehicles in general with the UNECE E57 code corresponding to the Republic of San Marino.

## **WTC Monterrey, Mexico**

### **WTC MONTERREY AWARDED AS EXPORT SUPPORT INSTITUTE**

On June 18, WTC Monterrey received the Award for Exporting Merit, Rodolfo González Garza 2019, as a Foreign Trade Promotion Institution. The award was the result of the constant effort of WTC Monterrey to support SMEs in the State of Nuevo León to initiate or consolidate exports. The need to support SMEs is

enormous. Only 1% of all SMEs export. Moreover, 90% of everything that is exported is made by a group of less than 100 companies.

Mexico in general and Monterrey in particular, taking into account the number of free trade agreements, the proximity to the United States. and the imminent reality of a tiny growth of the national economy, should redouble efforts to promote exports. This promotion should be like direct export or indirect export, when developing suppliers.

It is commendable that the Universidad Autónoma de Nuevo León, through its WTC Monterrey, is struggling to generate an impact on the state's SMEs.

## **WTC RENNES, FRANCE**

### **SETTING UP YOUR BUSINESS IN FRANCE**

Creating a business in France is no walk in the park especially if your knowledge of the French language and French legal and fiscal system is limited.

The Ile-et-Vilaine Chamber of Commerce & Industry and The World Trade Center Rennes Bretagne now offer assistance in English to foreign entrepreneurs who wish to create a business in the Rennes area through Soft Landing Packages:

### **A STEP BY STEP ADMINISTRATIVE SUPPORT TO SET UP YOUR COMPANY IN FRANCE**

Through this package, an English speaking Business Development Consultant offers assistance to English speaking investors/entrepreneurs in the administrative process of creating, registering or changing their companies in the Rennes area.

### **A TAILORED SOLUTION TO SET UP YOUR BUSINESS IN FRANCE**

On top of assisting English speaking investors/entrepreneurs in the administrative process of filing their paperwork to the local authorities, the WTC Rennes Bretagne works with English speaking Business Consultants who can assist English speaking entrepreneurs in creating their companies as well as interpret their conversations with local bankers, lawyers, accountants and advise them on other matters regarding settling in France.

## WTC Navi Mumbai MSME Interactive Session

WTC Navi Mumbai in cooperation with the Maharashtra Chamber of Commerce, Industry & Agriculture (MACCIA) and Indo-Global Chamber of Commerce (IGCC) organised a MSME Interactive Session on the theme of “Role of Digital & Social Media Marketing in Business Development” on 4<sup>th</sup> July 2019. As many as 75 MSME delegates participated in this important session.

Today, the subject of Digital & Social Media Marketing has become critically important and most of the MSME’s are increasingly making use of the same. However, they are not familiar with the intricacies and complexities of the topic when it comes to actually using it. The session was therefore organised to give insights into the topic for the benefit of the participants.

The Chief Guest of the Session was Mr. Rajiv Gupte, Former Director of MSME Development Institute (Mumbai) under MSME Ministry of Government of India. He highlighted the importance of the topic and made a presentation on the MSME Portal of the Government and how it can help MSME’s in promoting their businesses. He said that this portal specially made for the MSME’s will be launched very soon.

Mr. Akshay Chaskar, Founder of HillsnDales Digital Solutions, made a technical presentation on various platforms such as Facebook, LinkedIn, Twitter, YouTube, etc and how these can be utilised by MSME’s. He made a comparative analysis of such platforms and recommended use of LinkedIn as a focused B2B platform. He also explained website development and Search Engine Optimisation that can be useful for the MSME’s. Mr. Jayesh Khade, Director, IGCC shared his practical experience of using various platforms. He particularly mentioned how WhatsApp can be used effectively to create a wide network for business development.

While welcoming the participants, Mr. Jayant Ghate, WTC Advisor stressed upon the importance of the theme in the context of Global E-commerce business. He mentioned that Global E-commerce Business is estimated at USD 28 Trillion which is more than International Trade at USD 23 Trillion.

In her opening remarks, Ms. Shubhangi Tirodkar, Vice President of MACCIA mentioned about some Special Digital portals for the benefit of Women Entrepreneurs in India. She also, gave a few examples of members of MACCIA who have successfully utilised Social Media to develop their businesses.

It was a successful session which provided the participants with networking opportunities.



## MMCC Pune Welcomes WTC Navi Mumbai

WTC Navi Mumbai was specially invited by Marathawada Mitramandal College of Commerce (MMCC) Pune to conduct an Orientation Session on International Trade for its BBA students on 6<sup>th</sup> July 2019. More than 100 students and Faculties participated in this session.

Mr. Jayant Ghate, WTC Navi Mumbai Advisor conducted this Two hours session and made a presentation on “Important Trends in World Trade & India’s Exports” and also on “Steps to Conduct Export Business”.

Mr. Ghate identified major trends in Global Trade in the areas of Merchandise and Services Sector. In Merchandise Trade, he mentioned that there is significant decline in agriculture sector and there has been substantial increase in Manufactures over the last Seven decades. Agriculture share has come down from 85% in 1950s to 10% today whereas, manufactures shares has gone up to 70%. The new entrants such as fuels and services have also become important components of Global Trade.

Mr. Ghate added that important components of manufacturing exports include iron & steel, clothing & textiles, automotives, office & telecom equipments and chemicals. He said “Today China, USA & Germany are the leading exporters as well as leading importers in the world trade estimated at USD 23 trillions. All these countries have successfully adopted the export led growth economic policies”. He also explained the role of Regional Trading Blocs such as EU, ASEAN & NAFTA in global trade.

While speaking about India’s exports, Mr. Ghate mentioned that India’s exports today stood at USD 323 billion and account for about 20% of the GDP. India’s major items of exports are Mineral Fuels, Gems & Jewellery, Chemicals and Pharma, Engineering Items, Auto Components, and Textiles and RMG’s. India’s major markets are USA, China & Hong Kong, UAE and Singapore. He also explained a case study of Mango pulp exports for the benefit of participants.

While closing the session, Mr. Ghate traced the current USA centric developments and how they are impacting India. He also referred to various theories of trade such as Comparative Advantage, Competitive Advantage as well as importance of Globalisation Index.

Mr. Abhishek Bhattacharya, WTC Navi Mumbai Associate, made a fine presentation on the WTCA and WTC Navi Mumbai. He explained the role of the WTCA in promotion of International Trade and how WTC Navi Mumbai is creating services to promote Navi Mumbai Region’s International Business. In his concluding remarks, Mr. Ghate also mentioned how specifically WTC Navi Mumbai helps its members & associates in starting the export business.



## **Making India a \$5 Trillion Economy – Issues & Challenges**

The economy of India is a developing mixed economy. It is the world's sixth-largest economy by nominal GDP of \$2.972 Trillion and the third-largest by purchasing power parity (PPP) of \$11.468 Trillion. India ranks 139th in per capita GDP (nominal) of \$2,199 as of 2018. After the 1991 economic liberalisation, India has managed around 6-7% average GDP growth annually and this trend is expected to continue in the following years as well. Since 2014, India's economy has been the world's fastest growing major economy, surpassing China.

The Largest Import-Export Partners of India are USA, European Union, China and UAE. India has one of the fastest growing services sectors in the world with an annual growth rate of over 9% since 2001, which contributed to 57% of GDP in 2012–13. India has become a major exporter of IT services, Business Process Outsourcing (BPO) services, and software services with \$177 billion revenue in 2019. The IT industry continues to be the largest private-sector employer in India. India is the second-largest start-up hub in the world with over 3,100 technology start-ups established in 2018–19. The Indian automobile industry is one of the largest in the world with an annual production of 21.48 million vehicles (mostly two and three-wheelers) in 2013–14. India had \$600 billion worth of retail market in 2015 and one of world's fastest growing e-commerce markets.

Post the 2019 Lok Sabha Elections, at the 5<sup>th</sup> Governing Council Meeting of NITI Aayog, Prime Minister Mr. Narendra Modi set a goal of achieving a \$5 Trillion Economy by 2024-25. The PM clearly wants to galvanise the nation and is setting an ambition for the new government, which challenges the current signals of economic slowdown. Achieving this goal is challenging but quite possible. Some economists believe that India needs a real GDP growth of over 8% in the next few years to achieve this feat.

There are several key factors which can boost India towards achieving this Vision. Private Investment is one of the key drivers for growth, jobs, exports and demand. The government expects investment rate to pick up by 2020 on higher credit growth and improved demand rebound in investment cycle. Growth in investment, which had slowed in many years, had bottomed out and has started to recover since 2017-18. Growth in fixed investments picked up from 8.3 per cent in 2016-17 to 9.3 per cent in 2017-18 and further 10 per cent in 2018-19. Job creation is another mandatory factor to achieve a \$5 trillion economy. The MSMEs Sector could help to achieve greater profits, job creation and enhanced productivity. This can be achieved by providing more subsidies to the MSME's and other support for this whole sector to perform strongly.

Exports and manufacturing must ideally be focused as part of the growth model to sustain GDP at 8 per cent rate. Also, savings amongst the people must be encouraged as higher savings preclude

domestic consumption as the driver of final demand. The Working age population is also expected to grow by roughly 9.7 million (97 lakh) per year during 2021-31 and 4.2 (42 lakh) million per year during 2031-41. This could be ideal for India to propel its economy. Lack of availability of energy is another issue faced by India. Enabling inclusive growth through affordable, reliable and sustainable energy is another step to make India a \$5-trillion economy. It is suggested that 2.5 times increase in per capita energy consumption is needed for India to increase its real per capita GDP to \$5000, and enter the upper-middle income group. And, four times increase in per capita energy consumption can achieve 0.8 Human Development Index score. This will in turn be beneficial for the economy as a whole a lead to stronger growth.

Apart from these domestic challenges, there are several Global issues as well which causes a hindrance to the growth of the Indian economy. The US-China Trade war has caused major economic issues globally and India has also been caught in the cross fire. The trade war has caused an economic slowdown across the European Union and the other major International Trading Partners of India. The tariffs implemented by the USA has affected the Indian Services Sector and also slowed down the Indian exports. At a time when the whole world faces a serious threat of recession, only time can prove whether such an optimistic goal can be achieved.

However, the long-term growth perspective of the Indian economy is very positive due to its young population, English proficiency, corresponding low dependency ratio, healthy savings and investment rates, and increasing integration into the global economy. It is even predicted that not only will India achieve a \$5 Trillion economy by 2025, but economic factors also suggest that there is a strong possibility that India might achieve a \$10 Trillion by 2030.

**Article by: - Abhishek Bhattacharya, MBA Student, D Y Patil University School of Management.**



## WTC Navi Mumbai Important Membership Benefit

- WTC Navi Mumbai is pleased to announce an additional membership advantage that will provide special facilities offered by Raheja Universal Group as part of its Raheja Care initiative.
- Besides providing the International Networking/ Access benefits to the WTC members, complimentary membership of Raheja Care will provide access to wide range of domestic advantages such as Lifestyle, Institutional Alliances as well as Special Alliances.
- Raheja Group has taken this important initiative leveraging its strength in core business and to provide these special benefits to its associates.
- New organisations/companies interested in WTC membership are requested to send the completed membership application form along with payment. The form is attached at the end of this bulletin.

### Membership Advantages / Benefits:

- **Global Recognition**

- WTCA and WTC network is a Global Brand known for Best Quality Practices. Your Membership brings you Global Recognition to start with.
- 330 WTCs operating in 92 countries provide Reciprocal Membership Services such as: Office Space, Business Centre, Exhibition / Meeting Rooms , B2B Opportunities, Seminars / Workshops, WTC Club, Hotel Discounts etc.
- WTCA / WTC Card to the Member for Access to these Services.
- There are 750000 Business and other organisations and 15000 Experts associated with WTCs Network. You can count on this for any of your International Business Needs.

- **National & Local Benefits**

- WTC Navi Mumbai offers significant benefits in terms of Access to the Global WTCs Network
- Knowledge Services include : Trade Information , Education , Trade Mission
- International Trade Library & Databases for Reference
- Participation in Seminars & Training Programs , Mentor Events
- B2B Meetings with Incoming Trade Delegations
- Referrals to Overseas Embassies / Consulates in India for Visa purpose
- Facilities : Temporary Offices & Meeting Rooms
- Value-added Market / Export Surveys, Industry Studies , Research (@ cost)

- **Special Offer**

- Complimentary Membership of Raheja Care which provides a world of exclusive privileges & benefits and discounts on Lifestyles, Home Alliances & Institutional Alliances

## MEMBERSHIP APPLICATION FORM

1. Name of the Company  
(In Block Letters) : \_\_\_\_\_
2. GST No : \_\_\_\_\_
3. Year Of Establishment : \_\_\_\_\_
4. Office Address : \_\_\_\_\_  
\_\_\_\_\_
- Telephone No/Fax No : \_\_\_\_\_
- Email : \_\_\_\_\_
- Company Website : \_\_\_\_\_
5. Representative Name : \_\_\_\_\_
- Mobile Number : \_\_\_\_\_
- E Mail : \_\_\_\_\_
6. Company Profile (Attach Brochure) & Business Interests ( Pls Specify): Export ,Import, Countries & Products, Investment, Technology etc  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
7. Annual Fees : **Rs. 2,950/- All Inclusive Payable by Cheque / DD in Favour of "Raheja Universal Pvt Ltd."**

**Authorised Signature & Company Seal**